

## UPCOMING EVENTS

### OCTOBER

*Wednesday, October 13*

#### “BEST OF AUBURN” Awards Breakfast

7:30 - 9:00 am

*Location:* Pakachoag Church  
203 Pakachoag Street, Auburn

Awarding the Winners of the Auburn Chamber’s “Best of Auburn” and “Best Dressed” Business Contest

*Friday, October 15*

#### Referral Group Open House

7:15 - 7:30 am

Networking and Continental Breakfast

7:30 - 9:00 am

Referral Meeting

*Location:* AMF Auburn Lanes,  
101 Southbridge Street, Auburn

### NOVEMBER

*Wednesday, November 10*

#### Chamber Networking & Mini-Grant Awards Breakfast

7:30 - 9:15 am

*Location:* Holy Cross College  
Hogan Center, 1 College Street,  
Worcester

*Speaker:* Dr. Maryellen Brunell,  
Superintendent of Auburn Public  
Schools

\$3000 in Mini-Grants for Auburn and Bay Path teachers will be awarded at this program

### DECEMBER

*Wednesday, December 9*

#### Business After Hours Holiday Celebration

5:30 - 7:30 pm

*Location:* Pakachoag Church  
203 Pakachoag Street, Auburn

Toys/Gift donations will be collected for Auburn Youth & Family Services



## “BEST OF AUBURN” Winners to be announced

The Auburn Chamber of Commerce is pleased to announce the second annual **“BEST OF AUBURN”** Business Contest.

Voting was available from July 1 - Aug. 31. Winners will be announced at the Auburn Chamber’s Award Breakfast to be held on:

Weds., **Oct. 13, 2010**

7:30 – 9:00 am Pakachoag Church  
203 Pakachoag St., Auburn

This program is **FREE** and **OPEN TO THE PUBLIC**.  
A continental breakfast will be served.

Mark your calendars and plan to attend and congratulate the winners. Register today via email:

**info@auburnchamberma.com**

or by contacting Eleanor Houbre,  
Director of Chamber Services at  
**508-753-2924 x224**



Categories in the **“BEST OF AUBURN”** Business Contest include:

- |                               |  |  |
|-------------------------------|--|--|
| • Best Restaurant             | • Best Car Dealer- New                                     | • Best Nursery/Garden Center/Florist/Floral Arrangements |
| • Best Breakfast Location     | • Best Car Dealer-Used                                     | • Best Retail Location                                   |
| • Best Lunch Location         | • Best Teaching Facility (i.e. dance, karate, music, etc.) | • Best Stand Alone Coffee Location                       |
| • Best Dinner Location        | • Best Fitness Facility                                    | • Best Travel Agency                                     |
| • Best Cultural Organization  | • Best Salon/Day Spa                                       | • Best Real Estate Agency                                |
| • Best Family Fun Destination | • Best Insurance Agency                                    | • Best Hotel/Motel                                       |
| • Best Bank                   | • Best Gas Station   | • Best Shopping Plaza/Mall                               |
| • Best Credit Union           |  | • Most Civic-Minded Business Owner                       |

Categories in the **“BEST BUSINESS DRESSED”** Contest include:

- |                                |   |  |
|--------------------------------|---|--|
| • “Best Dressed” Retail        | • “Best Dressed” Municipal/<br>Civic Organization | • “Best Dressed” Service/<br>Professional Office |
| • “Best Dressed” Manufacturing |   |  |

## SPOTLIGHT Your Business!

The Auburn Chamber is offering **YOU, OUR MEMBERS**, an opportunity to spotlight your business on the home page of the Chamber’s website: [auburnchamberma.com](http://auburnchamberma.com)! And...it’s **FREE!**

See how member, **Pakachoag Community Music School** – is already benefiting from this marketing opportunity.

Selections are made on a first come, first served basis. Here’s what we’ll need:

A clear photo of your business, your logo, and between 50 and 100 written words describing your business, and we’ll link to your email and website. You can find all the specifics by downloading the application form at the Chamber’s website as well as view previous member spotlights at – [www.auburnchamberma.com](http://www.auburnchamberma.com)

**MEMBER SPOTLIGHT**  
Come discover the magic of making music at PCMS!

*25th Anniversary*  
**Pakachoag**  
Community Music School

A VALUABLE  
COMMUNITY RESOURCE...  
CHANGING LIVES  
THROUGH MUSIC

[www.pakmusic.org](http://www.pakmusic.org)

203 Pakachoag Street • Auburn, MA 01501 • 508-791-8159

## Chamber Members Have Access to Free Expo Booth Space

The Auburn Chamber of Commerce is offering its members an opportunity to exhibit **FREE** at their New England Business Expo booth on **Thursday, Oct. 28 at the DCU Center.**

Members of the Auburn Chamber may participate at no charge in this one-day trade show with near-

ly 200 businesses of all types and sizes exhibiting. The Chamber will share booth space with any of their members between the hours of 9:30 am and 6:30 pm on a first-come, first-served basis. With more than 4,000 attendees participating, it's an ideal opportunity to introduce your business to

thousands of potential customers.

Those interested, should contact Eleanor Houbre, Director of Chamber Services at **508.753.2924, ext. 224** or **info@auburnchamberma.com**

## NEWS SPOTLIGHT

### Auburn Youth & Family Services is Here for the Community

In 1989, Sally D'Arcangelo came to what was then known as the "Auburn Project," as its executive director. That project grew into what is known today as Auburn Family and Youth Services (AYFS), Inc. The non-profit organization is dedicated to promoting the healthy development of youth and families and improving the overall quality of life in the community. A multi-service agency, which offers a myriad of clinical services to individuals, families, groups and couples counseling, AYFS is available to Auburn residents as well as residents of surrounding towns on a sliding fee scale basis.

Over the years, AYFS has worked steadfastly to improve the lives of thousands of children and their families, providing essential programs and services such as:

- After-school programs, tutoring, and summer camps for students
- Crisis intervention and case management
- A food pantry, clothing closet and emergency food and personal care baskets

- Counseling for domestic violence, substance abuse, divorce or job loss
- Bereavement and caregiver support groups
- Parent professional and health-related work shops

As soon as D'Arcangelo came to AYFS, she realized she needed to network to get the agency's message and services out to the community. She quickly found the Auburn Chamber of Commerce to be a great resource.

"I've been a member since 1989 when I first came to AYFS. Mark Sarkisian, Sr. suggested I join the Chamber as that was a good way to get to know the business community and help the agency grow," D'Arcangelo said.

D'Arcangelo became actively involved in the Chamber, serving on its Economic Development Committee, as well as being a part of the Leadership Training Program. In addition, she helped to interview high school students

for the Chamber's scholarships program that are offered annually.

"AYFS has really grown and strengthened as a result of its partnership with the Chamber," she said. "Many Chamber members have been volunteer board members and shared their expertise to help develop strategic planning."

For more information on AYFS and its services, call **508-832-5707.**

#### Each newsletter will spotlight a member of the Auburn Chamber of Commerce.

To be featured in an upcoming newsletter, contact Eleanor Houbre at **(508) 753-2924 ext 224** or email her at **info@auburnchamberma.com.**

## Our Members at Events Throughout the Year



## Auburn Chamber Announces 2010 Scholarship Winners

The Auburn Chamber of Commerce is pleased to announce the following students as scholarship recipients for 2010:

### \$2,000 STEPHEN LUCAS MEMORIAL SCHOLARSHIP

Hannah Lane, Home Schooled

### \$1,000 SCHOLARSHIPS

John Butterworth, III, Worcester Academy

Nichola Kahale, Auburn High School

John Livingstone, Auburn High School

Amanda Sousa, Auburn High School

Ashley Williams, Auburn High School

### \$500 CAREER TRADE SCHOLARSHIPS

Donald Benjamin, Jr., Bay Path Regional Vocational Technical High School

Gordon Curtis, Bay Path Regional Vocational Technical High School

### 2010 AUBURN CHAMBER OF COMMERCE MEMBER SCHOLARSHIP RECIPIENTS

\$1,000 Chamber Member Scholarships

Paige Almstrom – Chamber Member –  
Deborah Almstrom, Webster Five Cents Savings Bank

Steven Sarkisian – Chamber Member  
Mark Sarkisian, Jr. & Sr., Capitol Siding

### AUBURN CHAMBER ANNOUNCES ADDITIONAL FUNDS TO BE AWARDED IN 2011

The Auburn Chamber Board of Directors recently approved an increase in the Chamber Member Scholarships for students of Chamber members from two - \$1,000 scholarships, to four - \$1,000 scholarship effective for 2011.

Scholarship funds are raised at the Chamber's annual golf tournament held each year in September.

## Auburn Chamber Holds Successful 16th Annual School/Business Partnership Golf Tournament

More than 100 representatives from the local business community descended on the Heritage Country Club in Charlton on Monday, September 13 for a fun-filled day away from the office. Although the agenda for the day was relaxation and enjoyment, the far-reaching goals of the tournament were all business. The Chamber's goal was to raise \$15,000 in order to turn around and give it right back to the Auburn community through scholarships to senior year students, as well as awarding mini-grants to teachers from the Auburn Public Schools and Bay Path Regional Vocational Technical High School district. The Chamber also awards scholarships to senior students of Chamber Members (which includes all employees of those Chamber member companies).

The 18-hole rush began promptly at 11:00 a.m. with a speech from the Chairman of the Golf Committee Fred Sexton, who encouraged everyone to have a good time! Karen Blais, Chair of the School/Business Partnership Committee was on hand to support the efforts of the day.

"This tournament is the Chamber's way of giving back. It benefits the students and entire school community. Just as importantly, it strengthens the ties between the business and school communities," she said.

"It's all about giving back to the community that supports my business," said Mark Sarkisian, Jr.,

owner of Capitol Siding, located at 30 Auburn Street, Auburn, and one of the many sponsors. "I've been involved since the inception of this tournament and will continue to do so."

Mini-grants are awarded in November each year and the annual scholarships are given at the Chamber's May breakfast program.



2010 Golf Tournament Winning Team (from left to right): Guertin Trophy – Auburn; Robert Zannotti, Roy Spaulding, Jeff Johnson, Bob Johnson

**THANKS  
FOR  
YOUR  
SUPPORT!**

The Auburn Chamber of Commerce THANKS its sponsors for their support with the...  
**16TH ANNUAL SCHOOL / BUSINESS PARTNERSHIP GOLF TOURNAMENT**

### Tournament Sponsors



**Bank**



HOLE-IN-ONE SPONSOR: LUNDGREN HONDA OF AUBURN  
PUTTING CONTEST SPONSOR: WEBSTER FIVE CENTS SAVINGS BANK  
LUNCH SPONSOR: OUTBACK STEAK HOUSE

### SPECIAL THANKS TO OUR 2010 PARTNERSHIP SPONSORS

ABCO Welding and Industrial Supply, Automatic Rolls of New England, R.D. Berthiaume Business Consultants, Inc., Britton Funeral Homes, Capitol Siding Company, Fallon Community Health Plan, Guertin Trophy – Awards and More, Life Care Center of Auburn, Marsh-Kemp Insurance Agency, Midstate Auto Group, Inc., Millbury Federal Credit Union, Sheldon's Harley-Davidson / Buell, Pat Hoey Productions, Penske Truck Leasing, South County Physical Therapy, Worcester Business Development Corporation



446 MAIN STREET, SUITE 200  
WORCESTER, MA 01608

## Auburn Chamber Referral Group Open House Friday, Oct. 15

### GOT BUSINESS? NEED BUSINESS? COME CHECK US OUT!

See how the Auburn Chamber Referral Group can work for you and your business!

Comprised of 24 non-competing businesses, this group works together to introduce you to potential customers and clients. They have grown considerably over the past six months, producing a steady stream of business for its members.

#### ABOUT THE REFERRAL GROUP

The Auburn Referral Group is seeking active, energetic professionals to participate from the following categories: accounting, payroll service, cell phone-wireless communications, photography, advertising / marketing, home repair / handyman, telecom service and equipment, electrician, appraiser, travel agent, caterer, cleaning company, moving company, radio or TV ad sales, among others.

**COST:** The Auburn Referral Group is \$150 per year. Auburn Chamber members will be considered first, however, other affiliate and Worcester Chamber members are encouraged to apply.

**SCHEDULE:** The Auburn Referral Group meets the first and third Fridays of each month

**TIME:** 7:15 – 7:30 am - Networking & Continental Breakfast, 7:30 – 9 am - Referral Program

**LOCATION:** AMF Auburn Lanes, 101 Southbridge St., Auburn

For more information, contact Eleanor Houbre: **508.753.2924, ext. 224** or via email at [info@auburnchamberma.com](mailto:info@auburnchamberma.com)

# REFERRAL GROUP

#### GROUP MEMBERS

CHAIR Carrie Cross  
*Life Care Center of Auburn*

Allyson Amerling  
*Glacial Energy*

Barry Bilzerian  
*Hygrade Business Group*

Sam Bitar  
*Webster Five Cents Savings Bank*

Matthew Biuso  
*Royal Insurance Agency*

Karen Blais  
*Millbury Federal Credit Union*

Michael Brady  
*AllOver Media*

Steve Bylund  
*Mackinac Savings Bank*

Cynthia L. Carley  
*Baystate Financial Services*

John Cashman  
*Gray, Gray & Gray, LLP*

Melodie Hanks  
*South County Physical Therapy*

Trave Harmon  
*Triton Technologies/Triton Computer Corp.*

Justin Johnson  
*Gaudette Insurance Agency*

Kathy Kirk  
*Holiday Inn Express Hotel & Suites*

Sharon Kuchenbecker  
*Express Yourself Gift & Baskets*

Jeff LaBonte  
*LaBonte Business Consulting*

Eric Mahoney  
*AMF Auburn Lanes*

Jim Marcotte  
*Crown Hill Restoration, Inc.*

Brian Pelezarski  
*CoCard Systems*

Bobbie Pennaccia  
*FCHP – Summit ElderCare*

Pete Sachs  
*Worcester Tornadoes*

Brett Campbell  
*Auburn Visiting Nurse Association*

Debra N. Sarkisian  
*Law Office of Debra N. Sarkisian*

Alex Sarmiento  
*Wells Fargo Advisors*